

Why Do Business With Century 21 Mortgage?



We Make Home Loans Easy for You and Your Customers.

- Four to the Door®: the four-step mortgage program†
- An easy mortgage experience for real estate agents
- Some of the strongest service guarantees in the mortgage industry

†Mortgage loans are subject to qualification, receipt of satisfactory appraisal and verification of income, asset and debt information provided by the customer.



Home Loans in Four Easy Steps.

Four to the door[®]
The four-step mortgage program[†]



[†]Mortgage loans are subject to qualification, receipt of satisfactory appraisal and verification of income, asset and debt information provided by the customer.



Home Loans in Four Easy Steps.



Guaranteed same-day loan decision

- Your customers call us toll-free for a same-day loan decision, guaranteed — or we'll pay them \$250.
- A pre-approval letter is sent immediately to your customer. And with your customer's consent, you'll receive a copy, too.

Home Loans in Four Easy Steps.



Pre-Purchase Rate Protection

- While looking for a home, your customers may choose Pre-Purchase Rate Protection — a **free service** — which safeguards their interest rate against market fluctuations and gives them the option to lock in a lower rate if rates drop.*
- The moment your customer notifies us with the property address, we'll order an appraisal (*if needed*) and send a package containing important next steps.
- You and your customer will have immediate access to account information at www.MortgageLoanStatus.com.**

*If they have selected a property and lock between five and 60 days prior to closing. **With the customer's consent.



Home Loans in Four Easy Steps.



Confirmation and documentation

- Completed loan application package is sent to your customer.
- At this step, we'll need your customer to verify the personal information supplied to us earlier, as well as any required documentation for closing.
- Your customer signs and returns the documents in the overnight envelope provided.

Home Loans in Four Easy Steps.



Guaranteed to meet closing date

- Because you selected Century 21 Mortgage, you and your customer can rest easy: we'll meet the requested closing date — guaranteed — or we'll reduce your customer's interest rate by 1/8 of one percent for the life of the loan.*
- At closing, your customer will receive a Closing Package, containing all the documentation needed from Century 21 Mortgage.

*Approved, conventional, purchase loans only. Closing date to be mutually agreed upon between customer and us, and customer must provide all required documentation. Timely request for adjustment under guarantee is required.



Home Loans in Four Easy Steps.



1
GET PRE-APPROVED

2
FIND A HOME

3
RETURN DOCUMENTS

4
CLOSE ON TIME

Just add house

An Easy Mortgage Experience for Real Estate Agents.

- **Top-ranking customer service.**

We guarantee your customers will be happy with the service provided by Century 21 Mortgage. And if they're not, we'll send them a check for \$200.

- **Agent Help Desk.**

Through our Agent Help Desk, you can receive information about loan program specifics and availability, current interest rates, down payment information, customer Good Faith Estimates, and more.



An Easy Mortgage Experience for Real Estate Agents.

- **Convenient hours.**

We work when you work. Our knowledgeable loan consultants are available 7 days a week.

- **Flexible financing options.**

With over 150 mortgage programs, including a full host of specialty programs, Century 21 Mortgage has the options to fit your customers in the financing plans that best suit their needs.



An Easy Mortgage Experience for Real Estate Agents.

- We are your mortgage company.
- We operate in your name.
- We provide marketing collateral featuring your brand name and unique toll-free number.
- We collect payments in your brand name so customers will know who to contact for their next real estate transaction.
- We protect your transaction during and after the sale.



Century 21 Mortgage Service Guarantees.

- Guaranteed same-day loan decision — or we'll pay your customer \$250.
- Guaranteed to meet the requested closing date — or we'll reduce the interest rate by 1/8 of one percent for the life of the loan*
- Guaranteed customer satisfaction — or we'll send your customer \$200.

*Approved, conventional, purchase loans only. Closing date to be mutually agreed upon between customer and us, and customer must provide all required documentation. Timely request for adjustment under guarantee is required.



Century 21 Mortgage

We make home loans easy.

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The **GOLD** Standard in Real Estate

Princeton Properties

Victor Platt CBR

Licensed Sales Associate

Member NAR/LIBOR/NYSAR/MLSLI

Give me a call today at 255-9086 to discuss the kind of excellent service that I can provide for you and how we can get your house **SOLD**. I will prepare an extensive presentation just for you.

I look forward to serving you!

CENTURY 21 Princeton Properties has been servicing **Suffolk County** since 1976. We offer our customers the convenience of being a multiple office organization in **Brookhaven and Islip Townships**. We specialize in Residential, Re-Sales, New Construction, Land, Commercial, Condos, Co-ops, Rental Management and Relocation.

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